

Realtor Interview Checklist

An Agent can cost or save you thousands of dollars

Questions to Ask	Waller Real Estate	REALTOR® #2	REALTOR® #3
How many years have you been a Licensed REALTOR®?	30+		
How many homes did you personally sell last year?	100+		
Are you a full-time or part-time REALTOR®?	Full-time		
What is your reputation in the industry?	No complaints from a member of the public or another REALTOR® in 30 years		
What is your List-to-Sell Ratio?	Last 1000 - 98.4% Last 100 - 98.8%		
What are your average days on the market for a listing	Below Board average		
What other designations do you have?	<ul style="list-style-type: none"> • Licensed Broker • Appraisal credentials 		
Do you have a list of references?	✓		
Do you provide showing feedback?	✓		
Do you have a personal Service Guarantee	✓		
Do you have a list of preferred vendors (lawyer, mortgage brokers etc.)?	✓		
Do you offer a 'Preparing your Home for Sale Guide' & home staging advice?	✓		
Is there anything else I should know?			

"Don't leave the sale of your largest asset in anyone's hands... call a Real Estate Professional."



Our association with a major Calgary builder enables us to stay current with building codes and what is in demand for new home trends, colors, design etc.

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